

# / JOB OFFER: Innovation Project Consultant Environment

---

From: Bax & Company  
Location: Barcelona, Spain  
Open position: Currently looking for Innovation project consultants Environment

---

## The company

Bax & Company is a specialized consultancy that supports clients across Europe in transforming science and technology into real value. We work for large industrial corporations, high-tech smaller companies as well as for public authorities and research institutes. We support our clients by combining our knowledge, experience, methodology and network with a powerful drive to turn vision into tangible strategies and projects in the complex world of partnering, emerging technologies, new market opportunities and shifting policy frameworks.

Our services enable our clients to create value from science and technology. The actual work we do differs from one case to the next: creating R&D / innovation projects, supporting academic spin-off companies to get funded, preparing and guiding bigger industries in implementing Open Innovation strategies, creation and implementation of innovation policies, support in management, exploitation and communication of collaborative programs.

We principally work in high-tech fields related to global societal challenges such as energy-efficiency in buildings, lightweight and electric automobility, climate adaptation and green infrastructure, smart cities and open data, advanced materials and enabling disciplines such as industrial design and ICT.

## The position

The Project Development Consultant will be working at our Barcelona headquarters with fellow team members taking responsibility for acquisition, execution and management of Consultancy assignments.

The focus of your work will lie in the creation and management of international business, R&D and innovation policy collaborations in public-private innovation and R&D partnerships, in most cases supported with some form of funding from the European Commission. You will help create new collaborations and programmes at the cutting edge of technology and new business in one or more of our focus areas, work these out into concrete partnerships and conceptualise convincing bids for collaborative R&D and innovation policy projects to obtain funding from European programmes such as Horizon 2020 and Interreg.

B&C often has a long-term role in project management, R&D results exploitation and communication in the projects and programmes we create, which allows our consultants to obtain a thorough understanding of technologies, innovation policies and markets we work in. Our Project Development Consultants apply this knowledge in more general business innovation consultancy assignments and government/ sector policy advice.

Generally you will be working in 2-3 small teams for several clients in parallel. Your activities will include occasional meetings at different client locations around Europe.

## The candidates we are seeking

We seek ambitious fast-learning candidates that have affinity with innovation, sustainability, and governance, and the strong ambition to become an entrepreneurial consultant in a small and highly specialized consultancy firm.

The candidate we seek has completed engineering, (social) science, and/or business studies at a highly ranked university. This is a growth potential position; as such we will consider candidates without work experience as well as those with up to 5 years of work experience.

We expect you to make an explicit and conscientious choice to become an entrepreneurial consultant in our exciting but challenging field. We offer and expect you to have a great deal of autonomy, taking the lead in setting up of new projects with multiple clients and potential and proactively acquiring new business from these. You must be motivated to learn and grow.

You'll need a broad, general understanding of technology, business and policy combined with a keen interest to understand the often very specific areas of expertise of our clients, and turn their ideas and technologies into concrete new policy, business and innovation initiatives. As we often help finance initiatives through public funding, previous experience with European innovation programmes such as Horizon 2020 and/or Interreg will be highly valued.

You need to be self-starting and stress-resistant, with an eye for details while keeping your vision aligned with our clients' strategies. We seek people who can express their thoughts and insights (predominantly in English,

while Dutch, Spanish, German and Catalan are also valued) rapidly, accurately and to the point; people who can listen as well as speak up when needed. Good writing skills are essential; we need you to enjoy and be good at creating convincing argumentations, easily translating complex technical concepts into clear and compelling business language.

### Additional requirements and conditions

For this position we especially value a background and / or strong interest in environment, climate (mitigation, adaptation), sustainability and public policy. A master in environmental or civil engineering, technology management and/or policy analysis would be highly relevant, but strong candidates with other backgrounds in engineering, business administration and management will also be considered.

Previous experience in consultancy is a strong plus. Knowledge of the issues mentioned above is also highly valued.

However, even more important than qualifications and work experience is your ambition, 'can do' attitude and interpersonal skills, an eagerness to get things done.

Please note that while we do offer a competitive compensation package, we do not offer MBA-level salaries or relocation packages. We do offer a very positive and entrepreneurial company culture and respect for work-life balance.