

/ JOB OFFER: Consultant – Energy, financing & investments

From: Bax & Company
Location: Barcelona, Spain
Open position: Consultant in energy, financing and investments

The company

Bax & Company is a specialized consultancy that supports clients across Europe in transforming science and technology into real value. We work for large industrial corporations, high-tech smaller companies as well as for public authorities and research institutes. We support our clients by combining our knowledge, experience, methodology and network with a powerful drive to turn vision into reality in the complex world of partnering, emerging technologies, new market opportunities and shifting policy frameworks.

Our services enable our clients to create value from science and technology

The actual work we do differs from one case to the next: supporting clients developing investment programmes and upscaling their investments into innovative projects, shaping new business models and value propositions, supporting the development and implementation of innovation projects (e.g. pilots) and R&D initiatives, preparing and guiding bigger industries in implementing Open Innovation strategies, creation and implementation of innovation policies, support in management and exploitation.

We principally work in high-tech fields related to global societal challenges such as energy systems and energy efficiency in buildings, climate adaptation and green infrastructure, smart cities and open data, advanced materials and enabling disciplines such as industrial design and ICT.

The position

The Consultant will be working at our Barcelona headquarters with fellow team members taking responsibility for acquisition, execution, and management of Consultancy assignments.

The focus of your work will lie in the creation and management of international business, R&D and innovation collaborations. You will help create new collaborations and programmes at the cutting edge of technology and new business in one or more of our focus areas, work these out into concrete partnership and conceptualizing convincing bids for collaborative R&D and innovation policy projects to obtain funding

from European programmes such as Horizon 2020 and Interreg.

Generally, you will be working in 2-3 small teams for several clients in parallel. Your activities will include occasional meetings at different client locations around Europe.

The candidates we are seeking

We seek ambitious fast-learning candidates that have affinity with technology, business and innovation and the strong ambition to become an entrepreneurial consultant in a small and highly specialized consultancy firm focusing on small scale (urban, niche) energy systems investments

The candidate we seek has completed either finance or business studies at a highly ranked university and has between 1-2 years of work experience in energy project financing and investments.

We expect you to make an explicit and conscientious choice to become an entrepreneurial consultant in our exciting but challenging field. We offer and expect you to have a great deal of autonomy, taking the lead in setting up of new projects with multiple clients and potential and proactively acquiring new business from these. You must be motivated to learn and grow.

You'll need a broad, general understanding of the energy sector, technology, business and policy combined with a keen interest to understand the often very specific areas of expertise of our clients and turn their ideas into concrete investment concepts or strategies.

You need to be self-starting and stress-resistant, with an eye for details while keeping your vision aligned with our clients' strategies. We seek people who can express their thoughts and insights (predominantly in English, while Dutch, Spanish, and German are also valued) rapidly, accurately and to the point; people who can listen as well as speak up when needed. Good writing skills are essential; we need you to enjoy and be good at writing, easily translating complex technical concepts into clear and compelling business language.

Additional requirements and conditions

A master's degree in Business administration, Economics or Finance is required. Previous experience

in project finance of energy projects or investments into the energy sector is a strong plus.

However, even more important than qualifications and work experience is your ambition, 'can do' attitude and interpersonal skills, an eagerness to get things done.

Please note that while we do offer a competitive compensation package, we do not offer MBA-level salaries or relocation packages. We do offer a very positive and entrepreneurial company culture and respect for work-life balance.